

## Message Text

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PAGE 01 SANTIA 01579 011746Z

65

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 COME-00 CIAE-00 INR-07 NSAE-00

TRSE-00 AID-05 L-03 /033 W  
----- 075055

R 011530Z MAR 76

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC 7419

INFO AMEMBASSY NASSAU

LIMITED OFFICIAL USE SANTIAGO 1579

EO 11652: N/A

TAGS: EIND, BBAK, CI

SUBJECT: U.S. JOINT VENTURE IN ARICA CASINO OPERATION

1. CHILEAN TOURIST OFFICIALS ANNOUNCED RECENTLY THAT A U.S. FIRM WOULD INVEST IN IMPROVEMENTS ON HOSTELRY AND GAMBLING FACILITIES IN THE NORTHERN BORDER CITY OF ARICA. AT THE SAME TIME THE FIRM, THE "INTERNATIONAL VENTURE CORPORATION", WILL BE GRANTED CHARTER SPACE ON LAN-CHILE FLIGHTS TO BRING AN AVERAGE OF 100 TOURIST/GAMBLERS PER WEEK FROM FOREIGN COUNTRIES. THE POTENTIAL TOURIST INCOME IS ESTIMATED BY CHILEAN OFFICIALS TO BE IN THE NEIGHBORHOOD OF 7 MILLION DOLLARS PER YEAR. THIS IS WITHOUT COUNTING THE CASINO'S PERCENTAGE OF THE GAMBLING REVENUE.

2. THE EMBASSY HAS LEARNED THAT THE "INTERNATIONAL VENTURE CORPORATION" IS A SUBSIDIARY OF A MIAMI TRAVEL AGENCY "GOLD KEYS," 1666 79TH ST., NORTH BAY VILLAGE, FLORIDA 33141 (PHONE: 305-861-4966) AND IS REPORTED TO BE CONTROLLED BY MESSRS. WILLIAM SMITH AND STANLEY TERLMAN. THESE ENTREPRENEURS REPORTEDLY WERE ENCOURAGED TO FORM THE JOINT VENTURE (WITH THE ARICA CASINO) BY A CHILEAN, EDUARDO MILLAS, WHO RUNS AN EXHIBITION OF CHILEANS ARTS AND CRAFTS IN MIAMI UNDER A GOC CONCESSION.

3. EMBASSY WOULD APPRECIATE DEPARTMENT'S ASSISTANCE IN  
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PAGE 02 SANTIA 01579 011746Z

DETERMINING BACKGROUND AND BONA FIDES OF THE U.S. JOINT

VENTURER.

POPPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** JOINT VENTURES, FOREIGN INVESTMENTS, BUSINESS FIRMS, BUSINESS REPUTATION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 MAR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** coburnhl  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976SANTIA01579  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760078-0043  
**From:** SANTIAGO  
**Handling Restrictions:** n/a  
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**Line Count:** 63  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION ARA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** coburnhl  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 14 JUL 2004  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** U.S. JOINT VENTURE IN ARICA CASINO OPERATION  
**TAGS:** EIND, BBAK, CI, US, ARICA CASINO, (SMITH, WILLIAM), (TERLMAN, STANLEY)  
**To:** STATE  
**Type:** TE  
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